



Unite/HERE Local 25 & Hotel Association of Washington,
DC Health & Welfare Fund

Fidelity Bond Coverage

Policy No. CH82103154

September 21, 2020

Memorandum

To: Anne-Marie Sims
Account Executive

From: Paul Weiss
Senior Broker

Date: September 21, 2020

Re: **Fidelity Bond Coverage**
Unite/HERE Local 25 & Hotel Association of Washington, DC Health & Welfare Fund
Policy No. CH82103154

Thank you for the opportunity to provide a quotation for this year's renewal of Fidelity Bond coverage. We recommend renewing coverage with Chubb based on the broadened scope of coverage, competitive premium and continuity. Chubb's definition of "Employee" continues to automatically include employees, Trustees, and "any other natural person who handles Employee Benefit Plan assets" and who is required to be bonded by Title 1 of ERISA while in the service to any Insured Plan.

Carrier	Total 3-Year Premium	Limit of Liability	Response
Chubb	\$2,463 Prepaid or \$2,730 (\$910/year)	\$500,000	RECOMMENDED OPTION Key decision variables: broadened scope of coverage, competitive premium and continuity

Additional information is available in the attached sections. If you would like samples of any quoted policy forms or endorsements, please let us know and we will provide them to you.

Please provide binding instructions at your earliest convenience, but no later than October 2, 2020. Binding instructions received after this date may result in changes or withdrawal of the quoted terms. Please note that insurance coverage cannot be bound or changed via email, voicemail, text, or fax unless confirmed by a licensed broker.

If you have any questions, please contact our client team:

- **Broker:**

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Premium & Coverage Summary¹

	Expiring Terms	Renewal Terms
Description	Chubb	Chubb
Policy Summary		
• A.M. Best Rating ²	A++	A++
• Policy Period	10/4/2017 - 10/4/2020	10/4/2020 - 10/4/2023
• Limits of Liability	\$500,000	\$500,000
• Total Premium	\$3,147 (\$1,049/year)	\$2,463 Prepaid or \$2,730 (\$910/year)
• Deductible for ERISA coverage	\$0	\$0
• Deductible for Non-ERISA coverages <u>only</u>	\$2,500	\$2,500
Coverages/Endorsements		
• ERISA Fraud & Dishonesty	✓	✓
• Social Engineering Fraud Coverage	✗	✓ \$100,000 sublimit \$10,000 retention
• Non-ERISA 3 rd Party Computer Fraud	✓	✓
• Non-ERISA 3 rd Party Forgery	✓	✓
• Non-ERISA 3 rd Party Funds Transfer Fraud	✓	✓
• Expense Coverage	✓ \$10,000 sublimit	✓ \$10,000 sublimit
• Duties in the event of Loss	As soon as practicable and no later than 90 days, proof of loss within six months	As soon as practicable, proof of loss within six months
• Extended Discovery Period	Twelve Calendar Months	Twelve Calendar Months
• Inflation Guard	✓	✓
• Loss Discovered	✓	✓

¹ These policy summaries are not an exhaustive list and are not legal interpretations of coverage. Insurance policies are legal contracts that counsel should review.

² Segal can recommend insurance carriers with an A.M. Best rating of "A" or better.

Proposal Analyses

Scope of Coverage

Chubb's definition of "Employee" continues to automatically include employees, Trustees, and "any other natural person who handles Employee Benefit Plan assets" and who is required to be bonded by Title 1 of ERISA while in the service to any Insured Plan. If coverage for losses caused by these Outside Agents (e.g., TPA, Investment Managers, etc.) is desired, the Chubb bond does not require maintaining a list of these Outside Agents.

We support the continued purchase of coverage for common Non-ERISA 3rd Party exposures: Forgery, Computer Fraud, and Funds Transfer Fraud. These coverages are not required by ERISA and are quoted by Chubb with a \$2,500 per loss deductible. However, their policy continues to provide first dollar coverage (\$0 retention) for ERISA-required Fraud & Dishonesty coverage and the aforementioned broad definition of "Employee."

Chubb also continues to provide a \$10,000 sublimit for Expense coverage for costs incurred to establish the existence and amount of covered loss.

Lastly, Chubb included Social Engineering Fraud coverage to the policy. This enhancement covers losses resulting from an "Employee" (as defined in the policy) relying on fraudulent instructions to voluntarily part with money or securities given by someone purporting to be a Fund trustee, employee, or vendor. Chubb imposes sublimits and retentions that apply specifically for this coverage, and coverage may be subject to additional underwriting questionnaires and special conditions in the policy that should be reviewed by Counsel. Under Chubb's base policy form, the definition of "Employee" includes "any other natural person who handles Employee Benefit Plan assets" and who is required to be bonded by Title 1 of ERISA while in the service to any Insured Plan. Therefore, Social Engineering coverage should apply to losses resulting from Outside Agents handling plan assets relying on fraudulent instructions to transfer money or securities; subject to terms and conditions of the policy.

Limit of Liability

Since the inception of ERISA, new technology has been introduced, risk issues have evolved, and assets have increased. Further, inflation has devalued ERISA's original bond limit requirement of 10 percent of handled assets up to \$500,000. A DOL Field Assistance Bulletin, available [here](#), confirms that nothing precludes a Fund from purchasing a higher bond limit than what is required.

Most bonds provide coverage on a "per occurrence" basis, which means that the bond's limits of liability apply anew to each unrelated loss discovered during the bond's term. If more than one Fund is covered on the same bond, the limit must equal at least the sum of each Fund's individual required limit.

Premium

Chubb quoted a prepaid option at a \$684 (21.7%) premium decrease compared to the expiring premium, based on the new Social Engineering coverage and updated rating factors. The installment option is \$417 (13.2%) less than the expiring three year premium.

Carrier Subjectivities

This section summarizes the additional information the carriers will require in order to bind coverage.

- Chubb
 - There are no subjectivities at this time.

Important Note

You, the proposed Insured, represent and warrant that the information provided by you in connection with the application for insurance is complete and accurate through the later of the date that (i) coverage is bound or (ii) coverage becomes effective. You agree to immediately notify Segal, in writing, if any of the information included in the application changes between date the application for quotation/insurance coverage is submitted and the later of (i) the date of the quotation or the date coverage is bound or (ii) the effective date of coverage. You understand and acknowledge that the quoting insurance carriers may reserve the right to withdraw or amend any outstanding quotations based upon such changes and that Segal will not have any liability whatsoever for the decisions of any quoting insurance carriers based on any such changes.

Supplemental Information

While many insurance policies may follow a similar format, substantial differences exist between carriers. Segal recommends Insureds familiarize themselves with the policy's basic coverage features, especially those that require action on their part, and that counsel review all insurance policies.

In addition to the obligation to notice the insurer of any loss, per the terms and condition of the policy, the Insured may be obligated to provide notice to the insurer in other instances, as well. Of course, as your broker, we are always available for your questions.

Notice of Loss

Please carefully review any loss reporting instructions. Failure to timely and properly report a loss may jeopardize coverage for the loss. In addition, you should retain copies of all insurance policies and coverage documents as well as loss reporting instructions after termination of the policies because in some cases you may need to report losses after termination of a policy.

All electronic loss notifications to be processed by Segal must be sent to claims@segalco.com. Please copy me on any notification, but Segal is not responsible for the processing of any electronic loss notification if it is not addressed to claims@segalco.com.

Services and Compensation

For more information about Segal and our services, visit us online at segalco.com. Information about how we are compensated is available [here](#).

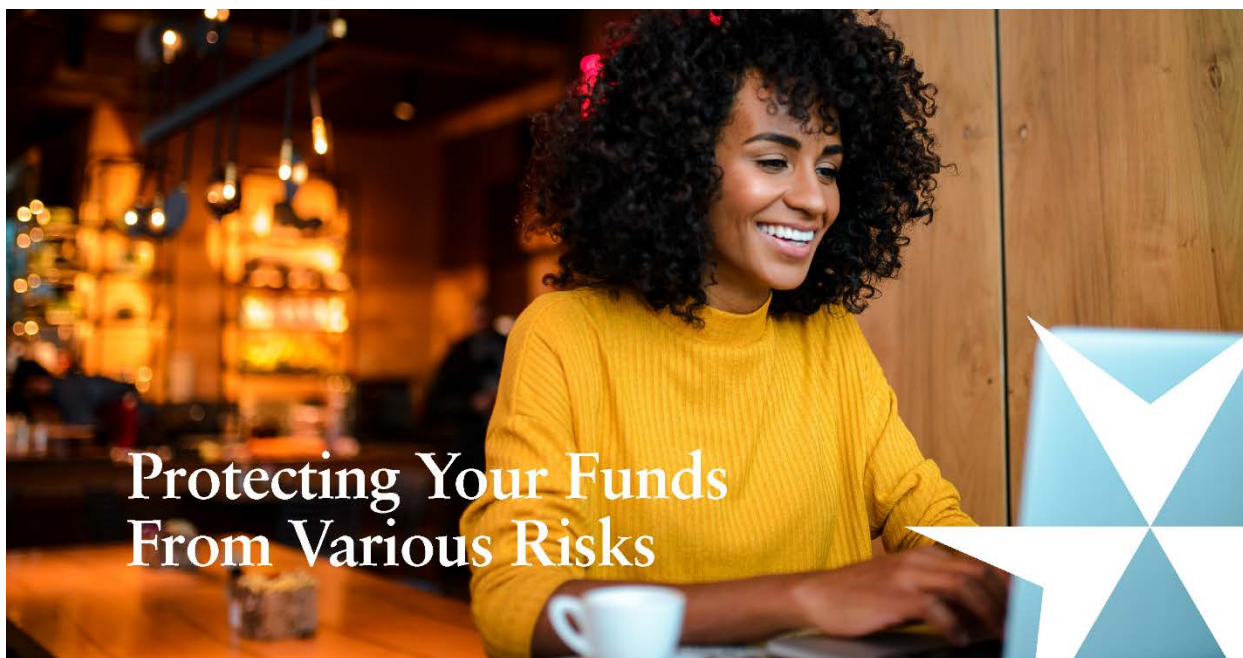
Proposal Advisory

This quote memo is a summary of coverage forms, limits of insurance, endorsements and other terms and conditions of the carrier quotations. Please review quotes and policies with legal counsel for specific terms, conditions, limitations and exclusions that will govern in the event of a loss.

This quote memo does not amend, or otherwise affect, the provisions of coverage of any resulting insurance policy issued by any insurance company to you. It is your responsibility to check the policy or policies being purchased for accuracy.

This proposal is not a representation that coverage does or does not exist for any particular claim or loss under any policy. Coverage depends on the applicable provisions of the actual policy issued, the facts and circumstances involved in each claim or loss, and any applicable law.

In evaluating your exposures for loss, we have depended upon the information provided by you. If there are other areas that you think need to be evaluated prior to binding coverage, please bring these items to our attention as soon as possible.



Protecting Your Funds From Various Risks

Benefits funds and their trustees have various risk exposures because of the many functions they perform. One of the mechanisms to help manage risk is the purchase of insurance protection that permits the transfer of fund and trustee risk to an insurance carrier.

Core products for funds of all types



Fiduciary liability insurance

Protects Plans and trustees from allegations of breach of fiduciary duty and certain administrative errors



Fidelity bond

Protection from costs associated with employee dishonesty, theft and third party crime losses



Cyber liability insurance

Protects funds from costs associated with cyber risks



Employment practices liability insurance (EPLI)

Protection for allegations of employment wrongdoing



Does the fund own property, host events, and conduct travel?



Property & casualty insurance

Protects and provides liability in case the fund is found legally responsible causing injuries or damages to others



Event cancellation insurance

Protects from unforeseen losses related to hosting events



Travel accident insurance

Protects for losses due to accidental death and dismemberment during business travel

Does the fund provide service to others?



Miscellaneous E&O insurance

Protects against allegations of errors and omissions



Employed lawyers insurance

Protects a funds' in-house attorneys from legal advice allegations



Medical professional insurance

Protects for allegations of wrongful practices and services



Retiree representatives insurance

Errors and omissions protection designed for MPRA retiree representatives

Does the fund manage training facilities?



Educators liability insurance

Protects against claims alleging improper or insufficient training



Directors and officers insurance

Protects for various operational exposures related to managing a training facility



Media liability insurance

Protects against various personal injury allegations



Student accident insurance

Responds to injury of students, volunteers or participants

To learn more

about Segal's insurance brokerage services, visit our website at www.segalco.com or contact Diane McNally, Senior Vice President, Senior Consultant and Principal at 212.251.5146, dmcnally@segalco.com.

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